



THE SAFARI COLLECTION

Rack Rate - 2021 Combination Special Offers Matrix



THE SEASON

25% OFF - Minimum of 4 Nights

Stay at one or a combination of The Safari Collection's properties excluding Giraffe Manor (Sala's Camp, Sasaab or Solio Lodge) for a minimum of 4 nights during The Season and get 25% off accommodation nett rates.

30% OFF - 7 Night Combo

Stay at a combination of The Safari Collection's properties (Giraffe Manor, Sala's Camp, Solio Lodge or Sasaab) for a minimum of 7 nights during The Season and get 30% off accommodation nett rates. The percentage discount does not apply to Giraffe Manor accommodation rates. However, the stay at Giraffe Manor will contribute towards the number of nights required for this combination discount.

35% OFF - 10 Night Combo

Stay at a combination of The Safari Collection's properties (Giraffe Manor, Sala's Camp, Solio Lodge or Sasaab) for a minimum of 10 nights during The Season and get 35% off accommodation nett rates. The percentage discount does not apply to Giraffe Manor accommodation rates. However, the stay at Giraffe Manor will contribute towards the number of nights required for this combination discount.

SAVINGS SEASON

30% OFF - Minimum of 4 Nights

Stay at one or a combination of The Safari Collection's properties excluding Giraffe Manor (Sala's Camp, Solio Lodge or Sasaab) for a minimum of 4 nights during Savings Season and get 30% off accommodation nett rates.

35% OFF - 7 Night Combo

Stay at a combination of The Safari Collection's properties (Giraffe Manor, Sala's Camp, Solio Lodge or Sasaab) for a minimum of 7 nights during Savings Season and get 35% off accommodation nett rates. The percentage discount does not apply to Giraffe Manor accommodation rates. However, the stay at Giraffe Manor will contribute towards the number of nights required for this combination discount.

40% OFF - 10 Night Combo

Stay at a combination of The Safari Collection's properties (Giraffe Manor, Sala's Camp, Solio Lodge or Sasaab) for a minimum of 10 nights during Savings Season and get 40% off accommodation nett rates. The percentage discount does not apply to Giraffe Manor accommodation rates. However, the stay at Giraffe Manor will contribute towards the number of nights required for this combination discount.

THE SEASON (1 st January 2021 - 5 th January 2021, 1 st June 2021 - 31 st October 2021 & 16 th December 2021 - 31 st December 2021 inclusive)		RACK RATE	25% OFF - Minimum of 4 Nights	30% OFF - 7 Night Combo	35% OFF - 10 Night Combo
			RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
KEEKOROK FAMILY UNIT WITH POOL (tent 2a and 2b)					
Minimum rate for the room (based on maximum of 2 adults and 2 children sharing)	5695	4271	3987	3702	
4 adults sharing	6320	4740	4424	4108	
Per child sharing in an extra bed	635	476	445	413	
Per adult sharing in an extra bed	1580	1185	1106	1027	
FOREST FAMILY UNIT WITH POOL (tent 3)					
Minimum rate for the room (based on maximum of 2 adults and 2 children sharing)	5060	3795	3542	3289	
4 adults sharing	5625	4219	3938	3656	
Per child sharing in an extra bed	505	379	354	328	
Per adult sharing in an extra bed	1395	1046	977	907	
KEEKOROK TENT WITH POOL (tent 1) / FOREST TENTS WITH POOL (tent 4, 5, 6 & 7)					
Per person sharing	1580	1185	1106	1027	
Per child sharing	1095	821	767	712	
Per child sharing in a third bed	635	476	445	413	
Single room	2530	1898	1771	1645	

SAVINGS SEASON (6 th January 2021 - 31 st May 2021 & 1 st November 2021 - 15 th December 2021 inclusive)		RACK RATE	30% OFF - Minimum of 4 Nights	35% OFF - 7 Night Combo	40% OFF - 10 Night Combo
			RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
KEEKOROK FAMILY UNIT WITH POOL (tent 2a and 2b)					
Minimum rate for the room (based on maximum of 2 adults and 2 children sharing)	3500	2450	2275	2100	
4 adults sharing	3950	2765	2568	2370	
Per child sharing in an extra bed	385	270	250	231	
Per adult sharing in an extra bed	950	665	618	570	
FOREST FAMILY UNIT WITH POOL (tent 3)					
Minimum rate for the room (based on maximum of 2 adults and 2 children sharing)	2950	2065	1918	1770	
4 adults sharing	3500	2450	2275	2100	
Per child sharing in an extra bed	440	308	286	264	
Per adult sharing in an extra bed	800	560	520	480	
KEEKOROK TENT WITH POOL (tent 1) / FOREST TENTS WITH POOL (tent 4, 5, 6 & 7)					
Per person sharing	950	665	618	570	
Per child sharing	560	392	364	336	
Per child sharing in a third bed	385	270	250	231	
Single room	1430	1001	930	858	

RATES INCLUDE Airstrip transfers, game drives and other camp activities, all meals, house wines, house soft drinks, house beers, house spirits, laundry, bush meals, sundowners, bush volley ball, nature walks and children's activities.

RATES EXCLUDE Champagne, luxury spirits, selected wines, tips, health insurance, balloon rides, in-room massage, personal effects, road transfers and the nightly park and conservation fees (US\$ 115 per adult and US\$ 65 per child).

*For additional rates and extras please refer to your contract rates. For terms & conditions please visit pages 5 & 6 [here](#).

THE SEASON (1 st January 2021 - 5 th January 2021, 1 st June 2021 - 31 st October 2021 & 16 th December 2021 - 31 st December 2021 inclusive)	RACK RATE	25% OFF - Minimum of 4 Nights	30% OFF - 7 Night Combo	35% OFF - 10 Night Combo
		RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
ALL SUITES (7 suites and 1 family suite)				
Per Person Sharing	1150	863	805	748
Per Child Rate	800	600	560	520
Per Child Sharing in an extra bed	605	454	424	393
Single Room	1635	1226	1145	1063

SAVINGS SEASON (6 th January 2021 - 31 st May 2021 & 1 st November 2021 - 15 th December 2021 inclusive)	RACK RATE	30% OFF - Minimum of 4 Nights	35% OFF - 7 Night Combo	40% OFF - 10 Night Combo
		RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
ALL SUITES (7 suites and 1 family suite)				
Per Person Sharing	825	578	536	495
Per Child Rate	575	403	374	345
Per Child Sharing in an extra bed	385	270	250	231
Single Room	1155	809	751	693

RATES INCLUDE

Airstrip transfers, game drives, guided bush walks, camel walks, fly camping (by prior arrangement only and can sometimes involve the exclusive hire of a vehicle at US\$ 445 per day), all meals, house wines, house soft drinks, house beers, house spirits, laundry, bush meals, school/clinic/village/market visits and sundowners.

RATES EXCLUDE

Champagne, luxury spirits, selected wines, treatments in Spasaab, tips, quad bike excursions, health insurance, personal effects, road transfers and the nightly park and conservation fees (US\$ 145 per adult and US\$ 77.50 per child).

*For additional rates and extras please refer to your contract rates. For terms & conditions please visit pages 5 & 6 [here](#).

THE SEASON (1 st January 2021 - 5 th January 2021, 1 st June 2021 - 31 st October 2021 & 16 th December 2021 - 31 st December 2021 inclusive)	RACK RATE	25% OFF - Minimum of 4 Nights	30% OFF - 7 Night Combo	35% OFF - 10 Night Combo
		RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
FAMILY COTTAGE				
Per Person Sharing	1395	1046	977	907
Per Child Sharing	975	731	683	634
Single Room	2530	1898	1771	1645
ALL OTHER ROOMS (4 cottages)				
Per Person Sharing	1045	784	732	679
Per Child Rate	735	551	515	478
Per Child Sharing in an extra bed	550	413	385	358
Single Room	1485	1114	1040	965

SAVINGS SEASON (6 th January 2021 - 31 st May 2021 & 1 st November 2021 - 15 th December 2021 inclusive)	RACK RATE	30% OFF - Minimum of 4 Nights	35% OFF - 7 Night Combo	40% OFF - 10 Night Combo
		RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
FAMILY COTTAGE				
Per Person Sharing	880	616	572	528
Per Child Sharing	615	431	400	369
Single Room	1760	1320	1232	1144
ALL OTHER ROOMS (4 cottages)				
Per Person Sharing	770	539	501	462
Per Child Rate	540	378	351	324
Per Child Sharing in an extra bed	385	270	250	231
Single Room	1155	809	751	693

RATES INCLUDE

Airstrip transfers, game drives, excursions to the Aberdare National Park (park fees extra currently standing at US\$52 per adult and US\$26 per child), walking, local farm visit, horse riding, mountain biking, all meals, house wines, house soft drinks, house beers, house spirits, laundry, bush breakfasts and sundowners.

RATES EXCLUDE

Champagne, luxury spirits, selected wines, tips, health insurance, scenic helicopter ride, massage treatments, entrance to the Aberdare National park, visit to Cinnabar Green, personal effects, road transfers and the nightly conservation fees (US\$80 per adult and US\$60 per child).

*For additional rates and extras please refer to your contract rates. For terms & conditions please visit pages 5 & 6 [here](#).

TERMS & CONDITIONS

MAKING A BOOKING

We will accept provisional bookings however these will be held for a maximum of ten calendar days unless an extension has been requested for in writing and has been approved in writing by The Safari Collection. This extension will only be for a maximum of another ten calendar days. Bookings will be considered **confirmed only** upon receipt of a **booking voucher** from the agent and a deposit of 20% of the total reservation amount has been received by The Safari Collection. Please note that until a 20% deposit is received upon expiry of the provisional booking, The Safari Collection has every right to release the rooms. All bookings are non-transferable. By sending a **booking voucher** you are entering into a contract with The Safari Collection and therefore are bound by the following terms and conditions:

AGENT RESPONSIBILITY

By confirming a booking with The Safari Collection, the agent takes full responsibility for the booking whether financial or otherwise on the guests' behalf and confirms that the information provided to the guest and to The Safari Collection is true, accurate and complete.

PAYMENT

Full and final payment must be received in full and cleared funds by The Safari Collection no later than 45 days before the arrival date under the booking (or if the booking is within 45 days, immediately upon booking). If final payment is not received, then The Safari Collection is entitled to release the rooms and any other services with no further liability to it. In such circumstances the deposit will not be refunded to you and any reimbursement of payment received will be dealt with in accordance with the section on "Cancellation" below.

CANCELLATION

Cancellation must be made in writing via email to info@thesafaricollection.com **AND** receipt of the cancellation must also be confirmed in writing by The Safari Collection. If there is no acknowledgment of the cancellation from The Safari Collection it means that your cancellation notification has not been received and is therefore not valid. We will use reasonable efforts to respond to emails on time but please ensure that you follow up on any cancellation notification. Cancellation notifications must be acknowledged by The Safari Collection in writing in order to be valid. In the event of a valid cancellation notification, the following terms will apply (subject to the Disclaimer and Force Majeure clauses below and the COVID-19 addendum included with these terms):

- More than 120 days before arrival, the 20% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 3% of the booking value.
- Between 120 and 46 days prior to arrival, the 20% deposit is forfeited.
- Between 45 days and 30 days, 50% of the full value is forfeited, the balance will be net of bank/payment transaction/currency exchange charges.
- Less than 30 days, and no shows, 100% is forfeited.
- No refund will be given for guests who join a tour but leave before its completion
- No refund will be given for guests who join a tour but leave before its completion.

CHILDREN

For the purpose of all our rates, children are aged 3 years – 15 years and 364 days. Persons aged 16 and above are considered adults. Infants (aged 0 – 2 yrs and 364 days) stay free of charge.

INSURANCE

The Safari Collection will not accept guests on a tour unless full travel and medical insurance has been taken out by that or on behalf of the guest. Insurance should be arranged when the initial deposit is paid and details provided. If a guest does not have full travel and medical insurance The Safari Collection is entitled to cancel the booking and cancellation fees will apply accordingly.

RATES

Whilst The Safari Collection will endeavour to adhere to those rates published on behalf of our properties, partner properties and other services, we do reserve the right to change rates without any prior notice. The agent shall, at their own discretion, add on their commission to these preferential rates. These rates DO NOT include any agent commissions.

WILD ANIMALS

Safaris in Africa entail a certain degree of risk. We advise our guests to always consult their guide before undertaking any activity that may bring them into an area populated by wild animals and all guests must adhere to the directions provided by their guide or tour leader and at each camp. Please be aware that these safaris may take guests into close contact with wild animals. Attacks by wild animals are rare, but no safari into the African Wilderness can guarantee that this will not occur. To the extent permitted by law, neither the Safari Collection, nor its employees, nor its agents can be held responsible for any injury or incident on the safari.

THIRD PARTY SERVICES

Where there are third party services whose terms dictate additional deposits, full payment up front or balance payment earlier than 45 days to arrival, our sales consultant will alert you to this and this will be reflected on your invoice.

Cancellation of bookings which include 3rd party properties may attract additional/alternative cancellation penalties in line with the 3rd parties T's & C's.

CONTENT COPYRIGHT

We welcome our agents to share and use The Safari Collection's marketing content to assist with selling our properties. To access the Safari Collection's marketing content, the agent shall be required to make a request in writing to marketing@thesafaricollection.com. However, the unauthorized use of/infringement/duplication of this material, without express and written permission from The Safari Collection's marketing department, is strictly prohibited. Once permission is granted to use our content, full and clear credit must be given to The Safari Collection. Please note that if this condition is broken, The Safari Collection has every right to terminate your contract. We may request for the removal, return or destruction of our content at any time and at our sole discretion.

PHOTOGRAPHY AND FILMING

Please send any filming or photography content requests for publications, commercials and brands to The Safari Collection's marketing department (marketing@thesafaricollection.com). The Safari Collection has the right to evaluate each booking request that involves filming or photography on a case by case basis and the right to refuse bookings to ensure that all content is aligned with the brand values.

CLOSURE DATES

- Giraffe Manor will be closed on 11th April to 20th April 2021 inclusive and the Garden Manor will be closed from 21st April to 30th April 2021 inclusive.
- Sala's Camp will be closed on 3rd April 2021 to 31st May 2021 inclusive and November 2021.
- Sasaab will be closed from 16th November to 30th November 2021 inclusive.
- Solio will be closed from 1st November to 15th November 2021 inclusive.

These dates are subject to change and there is flexibility with closure dates. Please contact reservations for more information.

TERMS & CONDITIONS

FORCE MAJEURE

For the purposes of this agreement, a force majeure event means an event or circumstance, spanning a continuous period of not less than four (4) months, which renders a tour impossible, illegal, or inadvisable by the weather, strike, war, government interference, epidemics or pandemics that attract travel restrictions or otherwise have significant effects on travel.

In such circumstances and subject to the COVID-19 Addendum, the Safari Collection shall, subject to the cancellation refund terms above, have the right to cancel any tour or the remainder thereof or make any alteration in route, accommodation, price or other detail. The Safari Collection shall also, where possible and available, maintain its discretion to allow for a modification on the confirmed booking to such a time in the future as may be convenient to both parties.

Except where otherwise expressly stated in these Terms and Conditions, the Safari Collection shall not accept liability or pay any refund or compensation where the performance or prompt performance of our contractual obligations is prevented or affected by the agent or where the guest otherwise suffers any damage or loss as a result of such events outside The Safari Collection's control.

Moreover, where the force majeure event results in certain travel restrictions imposed for more than four (4) months before arrival, the guest will only be entitled to travel credit that can be utilised against future bookings with The Safari Collection. The specific terms and conditions of the travel credit will be outlined in the travel credit note issued.

Subject to these terms, The Safari Collection shall have the discretion to issue specific terms and conditions to apply in specific force majeure events, which will be included as an addendum to these Terms and Conditions, including but not limited to the COVID-19 Addendum.

DISCLAIMER

This agreement is made subject to and shall be governed and construed according to the laws of the country in which the safari with The Safari Collection took place.

Neither The Safari Collection Limited, nor any person acting for, through or on its behalf shall be liable for any loss or damage whatsoever and, without restricting the generality of the foregoing, shall particularly not be responsible for loss or damage arising from any errors or omission contained in any brochure or other literature, late or non-confirmation or acceptance of bookings, loss or damage caused by delays, sickness, injury or death whether occasioned by negligence or not.

The Safari Collection may, at its discretion and without liability or cost to itself, at any time cancel or terminate the guest's booking and in particular without limiting the generality of the foregoing, it shall be entitled to do so in the event of the illness or the illegal or incompatible behaviour of the guest, or under any other cause permitted by these terms and who shall in such circumstances not be entitled to any refund.

The agent shall ensure that the guest making the booking warrants that, by the making of such booking, he or she has authority to enter into a contract on behalf of the other person included in such a booking and in the event of the failure of any or all of the other persons so included to make payment. The guest making the booking shall by his / her signature thereof assume personal liability for the total price of all bookings made by him / her. Should the guest fail to fulfil this warranty, the agent shall bear any and all liability to the Safari Collection resulting from these actions. The Safari Collection shall not assume any liability for the guest's actions.

This agreement is between The Safari Collection and the undersigned agent. The agent warrants that s/he has the requisite capacity and authority to enter into this agreement.

COVID-19 ADDENDUM

The following terms and conditions shall apply to bookings made during the COVID-19 health crisis in 2020:

Should a guests' country of residence, or Kenya close its borders due to the COV19 pandemic, or a guest should become diagnosed with COV19* the following 'COV19 cancellation' terms will apply:

- More than 120 days before arrival, the 20% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 3% of the booking value.
- Between 120 and 46 days prior to arrival, the 20% deposit will be held in the form of a non-refundable credit note valid for 24 months from the date of issue. Any further balance to be refunded will be net of bank/payment transaction/currency exchange charges.
- Between 45 days and 30 days, 50% of the full value will be held in the form of a non-refundable credit note valid for 24 months from the date of issue. Any further balance to be refunded will be net of bank/payment transaction/currency exchange charges.
- Less than 30 days, and no shows, leaving a tour before completion - 100% is forfeited, BUT The Safari Collection will supply the agent with a non-refundable credit note with a validity of 24 months that can be used against a future booking.

**An official doctors' note and proof of resident address will need to be supplied in order to be able to claim these amended terms.*