



Welcome to Mari Mari Natural Reserve Experience

Mari Mari Natural Reserve Experience brings a combination of luxury accommodation, refined dining, impeccable service, and life-changing activities to a relatively unknown coastal region on the doorstep of Chilean Patagonia. The experience is built on the principles and traditions of local ancestral cultures, whose legacy permeates everything we do at Mari Mari, establishing a benchmark of respect and responsibility, inspiring us to be part of our surroundings and live in harmony with the wildlife and vegetation found in this magical corner of South America.

“Mari Mari” is a Mapudungun greeting that not only welcomes visitors into the home with open arms but also invites them to be part of the family and the community. We extend that very same invitation to each and every one of our guests.

Set on a breath-taking stretch of Patagonian coastline, Mari Mari Natural Reserve Experience is South America’s premier luxury wilderness resort. This secluded natural paradise is the setting for explorations on land or at sea, on foot or on horseback, by kayak, boat, or helicopter, with binoculars, hiking boots, or snorkels, while providing the creature comforts and exquisite cuisine one expects of a property of the highest calibre. A stay at Mari Mari is as comfortable as it is adventurous. Embracing the dramatic beauty of the coastline, each of our six oceanfront villas offers the utmost comfort and privacy. Beautifully appointed with noble woods and local stone, their clean, elegant design blends seamlessly against the pristine natural backdrop. While all six of our private villas offer similar spectacular views, they vary in size to allow you to choose the perfect villa to suit all groups. With its idyllic setting of 9,000 acres of lush terrain, thirteen miles of unspoiled Pacific coastline, six private guest villas, exquisite cuisine, and bespoke experiences, Mari Mari is taking the luxury travel experience in Chile to a whole new level.





THE BASICS

Country: Chile

Area: Lakes Region/Patagonia

Nearest city: Puerto Montt (46 miles)

Coordinates: 41°47' S 73°84' W

Villas: 6

Capacity: 38 guests

Recommended stay: 4 to 7 nights

Highlights:

- Remote, private location
- Rich flora and fauna
- Outdoors, cultural, and nature-focused activities
- All-inclusive packages
- Culinary delights

LOCATION

Located on the Pacific coast of Patagonia, near the village of Los Muermos, Mari Mari can be reached by air or by land. It sits between Chile's Lakes Region and Northern Patagonia, an area steeped in history and populated for centuries by the ancestral cultures that shaped the complex and boundary-free area known to us today as Patagonia.



Mari Mari's location and air and road links makes it easy to combine with other popular destinations in Chile such as Puerto Varas, Chiloe Island, the Torres del Paine National Park, as well as the Lakes Region of Argentina, a short hop across the border.

Its rich flora and fauna makes for the perfect thematic complement to itineraries that include the Galapagos Islands, Patagonia, and the Amazon.

The many facets of Mari Mari make it the perfect fit for those who have previously travelled to far-flung destinations such as Iceland and New Zealand for their pristine scenery and outdoors focus or Costa Rica and South Africa for their dazzling combination of natural wonders and superb lodges.





GETTING THERE

Nearest airport: Puerto Montt (PMC)

Daily scheduled flights to and from:

- Santiago (1 hour 40 minutes)
- Balmaceda (1 hour)
- Punta Arenas (2 hours).

FOR PRIVATE AIRCRAFT

- Runway length 8,694 ft (2,650 m)
- The team at Mari Mari can assist with private jet charter arrangements from anywhere in the world.

ARRIVAL & DEPARTURE TRANSFERS

Land transfers included for all guests between Mari Mari and Puerto Montt's El Tepual airport, or the cities of Puerto Varas and Puerto Montt.

- Transfers from other points available upon request.
- Helicopter transfers available.

LAYOUT

Set on 9,000 acres of private land, the layout at Mari Mari is simple. The villas are located overlooking the beach, within easy walking distance from the stables and main building, with the marina a further five minutes north,

GUEST ACCOMMODATIONS

- 6 oceanfront villas ranging in size to accommodate between 6 and 10 guests.
- Total capacity for 38 guests.
- Traditional Patagonian construction and décor.
- Open kitchen with complimentary red and white wine, local beers, bottled mineral water, soft drinks, and snacks, replenished daily.
- Spacious living and dining area with fireplace, complimentary Wi-Fi, Bluetooth® speakers.
- Ample closet and storage space.
- Maid service and turn-down service provided daily
- Large porch and garden with wood-fired hot tub.
- Each villa is supplied with its own Textron Prowler utility ATV vehicle to get from A to B on the property.

What's the weather like at Mari Mari

The general climate in this part of Patagonia would be best described as 'mixed' at any time of year. You can often see the four seasons on any given day. The summer temperatures run around 20°C (68°F) most of the time, while the average during the winter months is closer to 13°C (55°F). The average annual precipitation is 302 cm (119 inches), with the months of June, July, and August being the wettest.





We set a mission to create the ideal conditions within our suites for 'luxury sleep', which can be defined as eight hours of uninterrupted sleep. From the subtle lighting and soft tones of the décor, to the room temperature and the blackout curtains, everything inside the suite is conducive to true rest. The bed envelops the body and eases it into a deep slumber. The mattresses and pillows offer a combination of dreamy comfort and gentle support, while the bed linen is soft, airy, and cool. Sweet dreams...

Villa Distribution & Capacities						
	Villa 1	Villa 2	Villa 3	Villa 4	Villa 5	Villa 6
Rooms	3	2	5	5	3	5
Beds	4	3	6	6	4	7
Capacity	5	4	8	8	5	8

ACTIVITIES

The joy of exploration is a fundamental part of the Mari Mari experience. We offer a wide range of activities that strike the perfect balance between nature, adventure, and local ancestral cultures.

- All activities, gear, and equipment are resort owned and operated, so guests get to do what they want, when they want.
- An informal get-together takes place each evening with the guides to plan the next day's activities.
- Our resident guides will apply their expertise and deep knowledge of this unique eco-system to curate the perfect experience for each guest.

Since the vast majority of our activities take place within the grounds of Mari Mari, the activities start from the main building or even from the doorstep of the villa. **That means more time exploring and less time driving!**

The **immense biodiversity** that unique to Mari Mari allows guests to walk through ancient forests and along rugged shoreline, observe dolphins, whales, and penguins in the bay and, with luck, catch a rare glimpse of the elusive puma and pudú deer in the woods.

LAND-BASED EXPLORATIONS

Through dense forest and along rugged coastline, our land-based activities range from gentle walks to longer, more demanding hikes, from horseback riding to mountain biking. There are also more gentle pursuits for photographers and nature lovers and even trails to keep runners happy during their stay.

- Walks and Hikes
- Equestrian Activities
- Mountain Biking
- Bird Watching
- Photography
- Running





OCEAN AND RIVER ADVENTURES

The marina is the gateway to the coast and all ocean-going activities such as trips to nearby penguin and sea lion colonies, guided kayak trips to the islets, as well as whale-watching excursions. Activities from the Marina will be decided during the Experience Get-Together the previous evening and all are subject to weather and ocean conditions.

- Observation of Penguins, Sea Lions, Dolphins, and Whales
- Kayak
- Board Activities
- Ocean Fishing
- Canoeing
- Diving

ACTIVITIES FOR CHILDREN

All activities at Mari Mari can be enjoyed the whole family as they are adapted accordingly when younger guests are taking part. We offer equipment for children of all ages such as lifejackets, wetsuits, saddles, and helmets, to ensure their experience at Mari Mari is as fun and safe as that of the adults. Additionally, we have created a range of activities specifically with our younger guests in mind.

- Organic Farms
- Micro-forest Adventure
- Climbing Wall
- Open-Air Cinema

CULTURAL ACTIVITIES

We work hard to be culturally responsible, sensitive to local traditions, and we are committed to building on local heritage. During many of our activities, guides will open the doors on the many facets of the region's history and culture, Chile's indigenous groups, and how they learned to survive and connect with this land. Additionally, we have created a number of activities with a distinctly cultural theme.

- Organic Farms
- Local villages
- UNESCO Churches of Chiloé



With our very own helicopter on site, we are able to add the thrill and exclusivity of a **helicopter flight** to several of our on-land and cultural activities and also arrange services should guests wish to enjoy a short flight at sunset or take a spontaneous day trip. We have also designed a series of exclusive optional helicopter-only explorations that truly enhance and broaden the scope of the experience at Mari Mari. Among them, Heli-fishing, Diving, Chiloé Island, and 'Chile's Yosemite'; The Tompkins Trail in the magnificent Pumalín Park. Prices for these optional activities are available upon request.





Mari Mari is the perfect **buy-out property**. It can be booked for the exclusive use of one client or group. We have no neighbours, there are no passers-by, no walk-ins, and the nearest road is five miles away. The secluded location of the property is an enormous advantage. All of this means absolute privacy. Past guests include celebrities, Heads of State, and royalty, so we are well-versed in all matters regarding any additional measures a guest may require related to security and privacy.

SPA & WELLNESS

- Three treatment rooms
- Sauna
- Steam rooms (separate for men and women)
- Yoga and meditation room
- We offer a range of massages, from 30 to 50 minutes in duration, that are relaxing, deep-tissue, cranial, and therapeutic.
- Treatments available from 9.00am to 7.00pm.
- Reservations for treatments must be made in advance.
- Not available for children under the age of 12.

We understand that squeezing in a fitness session during a journey through Chile can be difficult. Fear not. Here at Mari Mari, our small fitness room provides the essential equipment for a good workout.

- Treadmill
- Elliptical
- Stationary bike
- Free weight
- Workout benches

Our treatments obey the Mapuche principles of **newen domo** (the female force) and **küwen** (the moon), which govern the fertility of the Earth and its medicine (**lahuen**), delivering in each one of our healing therapies energy, well-being, and power.



Our **organic farms** are an integral part of Mari Mari's operation and philosophy. Producing a staggering variety of fruit, berries, vegetables, flowers, and herbs, the farms are located on hillsides surrounded by dense forest. There is a direct conceptual link between the farms and the culinary delights that reach the table, by way of the Mapuche lahuen concept. It is not only the obvious produce such as potatoes and salads that makes its way to the table, but also the apples that go into the potent chicha drink, the quince and plums used to create delicious preserves, and the edible flowers used to decorate each dish.





THE CULINARY EXPERIENCE

One simply cannot play well, sleep well, or be well without eating well. The culinary experience at Mari Mari is a celebration of the region's flavours and traditions, with a strong focus on organic seasonal ingredients.

- .. All meals are included during the stay, as well as all house wines, beers and spirits, and non-alcoholic beverages.
- .. Focus on local ingredients from fresh seasonal garden fruits and vegetables to freshly-caught fish and seafood and locally-sourced and naturally raised meats and poultry.
- .. Reserve wines, beers, and non-alcoholic beverages are included in all programs.
- .. An impressive list of Chilean wines completes a truly exceptional culinary experience.
- .. The team at Mari Mari can adapt its menus for guests with allergies, specific dietary requirements, or those following a strict diet.
- .. Executive Chef Daniela Flores will always jump to the challenge of any special menu a guest has in mind and create a tailored culinary experience.
- .. All meals are served in our dining room, located in the main building and with sweeping beach views.
- .. The ambience is one of rustic elegance, while the dress code is casual.
- .. In addition, there is a terrace bar and café area for outside dining.
- .. Meal times:
Breakfast 7.30am-10.00am
Lunch: 1.00pm-3.00pm
Dinner: 7.00pm-10.00pm
- .. Guests will find a self-service area in the dining room with a small selection of savoury and sweet items.



CLOTHING AND ESSENTIAL EQUIPMENT

What clothing or other gear should guests bring? Essentially, clothing and equipment for outdoor activities. Hiking shoes or boots are a must, particularly those with a high-quality sole. Vibram is a good example. Layers of light, breathable outerwear are suggested. Sunglasses, a sun hat, sunscreen/lip balm, and of course a camera and binoculars. Should anyone forget to pack something, we have a range of clothing and accessories available for purchase at the boutique in the main building. For those who prefer to travel light, we can purchase items on our guest's behalf and have them ready and waiting upon their arrival.





EVENTS & CELEBRATIONS

Mari Mari is a wonderful venue for events and celebrations. From traditional and low-key to decidedly outside the box with lavish production, we offer oceanfront, forest, and beach locations that are truly inspiring and conducive to successful events of all kinds. All events are under the supervision of a dedicated Event Manager who will ensure even the most minute of details is taken care of.

- Custom-tailored corporate events
- Destination weddings and milestones
- Themed retreats

We believe how we do business is just as important as the business we do. Our relationship with the local community allows us to extend opportunities of charitable giving and philanthropy to our guests. One example of such an alliance is that of the Conservatory of Music and Fine Arts of the South (COMBAS), a non-profit organization located in Puerto Varas that specializes in social action and education through music and the fine arts. We invite you to learn more about the ways guests can make a long-lasting and meaningful contribution to the charities and causes supported by us.

PACKAGES

Available from a minimum of three nights, our packages are designed to provide the most complete experience possible. That means transportation, activities, and food and beverage are covered, along with a host of other services.

Included:

- Accommodation in an oceanfront villa with private outdoor hot tub.
- All meals: breakfast, lunch, dinner, and snacks.
- Open Bar including house wines, beer, and non-alcoholic beverages.
- Wines, beer, non-alcoholic beverages, and snacks replenished daily in the villas.
- Private arrival and departure land transfers between Puerto Montt airport and Mari Mari.
- Helicopter transfers included in selected packages only. Please check for conditions.
- Daily guided land-based, marine, and cultural activities.
- Unlimited use of our fitness room, steam baths, sauna, and yoga room.
- Massage treatments in our Küyuntün Spa.
- Complimentary laundry service.

Our packages do not include:

- Gratuities.
- Top-shelf spirits and icon wines.
- Fly-fishing and all helicopter-based activities such as heli-fishing or diving. These optional services are available at an additional cost.
- Additional services not mentioned above.

Observations:

- Check-in time is from 3.00pm.
- Check-out is before 12.00pm.





Our packages are very complete, but we understand that some might prefer a more tailored experience at Mari Mari. For some, a pre-arranged programme of activities would be preferable. Others may prefer a focus on one specific activity such as wine, horseback riding, philanthropy, or family-oriented pursuits. We offer absolute flexibility and will strive to create the perfect stay for our guests, whatever the request.

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