

# RACK RATES 2020

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**NIMALI TARANGIRE** | Randilen Wildlife Management Area (Tarangire National Park) | **Closed April and May**

			FULL BOARD RATES		GAME PACKAGE RATES	
RATES IN USD (VALID 1 JAN, 2020 TO 31 DEC, 2020)	NO OF UNITS	BASIS	PEAK SEASON	PHOTOGRAPHIC SEASON	PEAK SEASON	PHOTOGRAPHIC SEASON
			1 Jan - 28 Feb 1 Jun - 31 Oct 20 Dec - 31 Dec	1 Mar - 31 Mar 1 Nov - 19 Dec	1 Jan - 28 Feb 1 Jun - 31 Oct 20 Dec - 31 Dec	1 Mar - 31 Mar 1 Nov - 19 Dec
			RACK	RACK	RACK	RACK
<b>Luxury Tented Suite</b> Double/Twin	6	per adult per night	700	600	850	750
		single occupancy per night	1050	900	1275	1125
<b>Family Tented Suite</b> 1 Double & 1 Double/Twin	2	per unit tent per night	3000	2600	3600	3200
<b>Exclusive use of the camp</b>		per entire camp per night	15400	13200	18700	16500
<b>Tourism development levy</b>		per person per night	1.50	1.50	1.50	1.50

FULL BOARD INCLUSION & EXCLUSION	GAME PACKAGE INCLUSION & EXCLUSION
<p><b>RATE INCLUDES:</b> Full board accommodation, House wines, selected spirits, local beers, soft drinks, Laundry Service and WMA fees (\$30 per person per night, subject to change)</p> <p><b>RATE EXCLUDES:</b> Park entry fee (USD53pppd, subject to change), Flying Doctors, Medical evacuation, Insurance, Transfers to/from nearest airstrip and scheduled game drives, Flights &amp; Airport Taxes, Gratuities, Tips &amp; Items of personal nature.</p>	<p><b>RATE INCLUDES:</b> Full board accommodation, House wines, selected spirits, local beers, soft drinks, Laundry Service, Transfers to/from nearest airstrip, scheduled game drives, sundowners, night game drive and WMA fees (\$30 per person per night, subject to change).</p> <p><b>RATE EXCLUDES:</b> Park entry fee (USD53pppd, subject to change), Flying Doctors, Medical evacuation, Insurance, Flights &amp; Airport Taxes, Gratuities, Tips &amp; Items of personal nature.</p>

<b>Park entry fees</b> (per day)	per adult (16yrs & above)	53.1	per child (Between 5 & 15yrs)	18
<b>WMA Conservancy fees</b> (per day)	per adult (16yrs & above)	30	per child (Between 5 & 15yrs)	24

PROPERTY ADDITIONAL INFORMATION			
<b>Family Tented Suite - Description</b> Consist of 1 bedroom with a double bed + 1 bedroom with double/twin bed(s). <b>The rate is based on 4 guests regardless of their age.</b> Both bedrooms are ensuite with a connecting lounge in the middle + a private plunge pool outside. Each room has a possibility of adding either 1 adult or 1 adult + 1 child or 2 children. <b>Any additional pax in a room will be charged per person sharing rate.</b>		Nimali Tarangire - Kuro Airstrip/Manyara Airstrip	150
			Nimali Tarangire - Arusha/Karatu
		<b>Nearest airstrips:</b> Kuro airstrip - approximately 2hrs drive Manyara airstrip - approximately 1.5hrs drive	
Private Guide/Tour Leader	Pays 50% of Adult rate	Easter Supplement	25 per person
Exclusive use of Game Drive Vehicle & Guide	400 per vehicle per day	Festive Supplement	35 per person
Extra Lunch	35 per person	Extra Lunch Box	35 per person

**NIMALI MARA** | Northern Serengeti - Kogatende (Serengeti National Park) | **Closed April & May**

RATES IN USD (VALID 1 JAN, 2020 TO 31 DEC, 2020)	NO OF UNITS	BASIS	FULL BOARD RATES		GAME PACKAGE RATES	
			PEAK SEASON	PHOTOGRAPHIC SEASON	PEAK SEASON	PHOTOGRAPHIC SEASON
			1 Jun - 31 Oct	1 Jan - 31 Mar 1 Nov - 31 Dec	1 Jun - 31 Oct	1 Jan - 31 Mar 1 Nov - 31 Dec
			RACK	RACK	RACK	RACK
<b>Luxury Tented Suite</b> Double/Twin	8	per adult per night	1035	700	1185	850
		single occupancy per night	1555	1050	1780	1275
<b>Honeymoon/Family Tented Suite</b> 1 Double + Sleeper couch in the lounge.	2	per unit tent per night	2300	1600	2600	1900
<b>Exclusive use of the camp</b>		per entire camp per night	22770	15400	26070	18700
<b>Tourism development levy</b>		per person per night	1.50	1.50	1.50	1.50

FULL BOARD INCLUSION & EXCLUSION	GAME PACKAGE INCLUSION & EXCLUSION
<p><b>RATE INCLUDES:</b> Full board accommodation, House wines, selected spirits, local beers, soft drinks &amp; Laundry Service.</p> <p><b>RATE EXCLUDES:</b> Park entry fee (USD71pppd, subject to change), Camping fees (USD59pppd, subject to change), Flying Doctors, Medical evacuation, Insurance, Transfers to/from nearest airstrip and scheduled game drives, Flights &amp; Airport Taxes, Gratuities, Tips &amp; Items of personal nature.</p>	<p><b>RATE INCLUDES:</b> Full board accommodation, House wines, selected spirits, local beers, soft drinks, Laundry Service, Transfers to/from nearest airstrip, scheduled game drives &amp; sundowners.</p> <p><b>RATE EXCLUDES:</b> Park entry fee (USD71pppd, subject to change), Camping fees (USD59pppd, subject to change), Flying Doctors, Medical evacuation, Insurance, Flights &amp; Airport Taxes, Gratuities, Tips &amp; Items of personal nature.</p>

<b>Park entry fees</b> (per day)	per adult (16yrs & above)	71	per child (Between 5 & 15yrs)	24
<b>Park camping fees</b> (per day)	per adult (16yrs & above)	59	per child (Between 5 & 15yrs)	12

PROPERTY ADDITIONAL INFORMATION			
<b>Honeymoon/Family Tented Suite - Description</b> Consist of 1 bedroom with a double bed + 1 sleeper couch in a separate lounge. <b>The rate is based on 2 guests in a double bedroom.</b> The lounge has a possibility of accommodating either 1 adult or 1 adult + 1 child or 2 children. <b>Any additional pax in the room and pax in the lounge will be charged per person sharing rate.</b> <b>Extras:</b> Private Plunge Pool & Lounge.		Nimali Mara - Kogatende airstrip	100
		Nimali Mara - Nimali Central Serengeti & Other third party accommodation	300
		<b>Nearest airstrip:</b> Kogatende airstrip - approximately 30mins drive	
Private Guide/Tour Leader	Pays 50% of Adult rate	Easter Supplement	25 per person
Exclusive use of Game Drive Vehicle & Guide	400 per vehicle per day	Festive Supplement	35 per person
Extra Lunch	35 per person	Extra Lunch Box	35 per person

## NIMALI CENTRAL SERENGETI | Seronera - Makoma Hill (Serengeti National Park) | Open year round

			FULL BOARD RATES			GAME PACKAGE RATES		
RATES IN USD (VALID 1 JAN, 2020 TO 31 DEC, 2020)	NO OF UNITS	BASIS	PEAK SEASON	MID SEASON	GREEN SEASON	PEAK SEASON	MID SEASON	GREEN SEASON
			1 Jan - 28 Feb 1 Jun - 31 Oct 20 Dec - 31 Dec	1 Mar - 31 Mar 1 Nov - 19 Dec	1 Apr - 31 May	1 Jan - 28 Feb 1 Jun - 31 Oct 20 Dec - 31 Dec	1 Mar - 31 Mar 1 Nov - 19 Dec	1 Apr - 31 May
			RACK	RACK	RACK	RACK	RACK	RACK
<b>Luxury Tented Suite</b> Double/Twin	6	per adult per night	700	600	500	850	750	650
		single occupancy per night	1050	900	750	1275	1125	975
<b>Interleading Tented Suite</b> 1 Double & 1 Double/Twin;	1	per unit tent per night	2800	2400	2000	3400	3000	2600
<b>Exclusive use of the camp</b>		per entire camp per night	12320	10560	8800	14960	13200	11440
<b>Tourism development levy</b>		per person per night	1.50	1.50	1.50	1.50	1.50	1.50

FULL BOARD INCLUSION & EXCLUSION	GAME PACKAGE INCLUSION & EXCLUSION
<p><b><u>RATE INCLUDES:</u></b> Full board accommodation, House wines, selected spirits, local beers, soft drinks &amp; Laundry Service.</p> <p><b><u>RATE EXCLUDES:</u></b> Park entry fee (USD71pppd, subject to change), Camping fees (USD59pppd, subject to change), Flying Doctors, Medical evacuation, Insurance, Transfers to/from nearest airstrip and scheduled game drives, Flights &amp; Airport Taxes, Gratuities, Tips &amp; Items of personal nature.</p>	<p><b><u>RATE INCLUDES:</u></b> Full board accommodation, House wines, selected spirits, local beers, soft drinks, Laundry Service, Transfers to/from nearest airstrip, scheduled game drives &amp; sundowners.</p> <p><b><u>RATE EXCLUDES:</u></b> Park entry fee (USD71pppd, subject to change), Camping fees (USD59pppd, subject to change), Flying Doctors, Medical evacuation, Insurance, Flights &amp; Airport Taxes, Gratuities, Tips &amp; Items of personal nature.</p>

<b>Park entry fees</b> (per day)	per adult (16yrs & above)	71	per child (Between 5 & 15yrs)	24
<b>Park camping fees</b> (per day)	per adult (16yrs & above)	59	per child (Between 5 & 15yrs)	12

PROPERTY ADDITIONAL INFORMATION			
<b>Family Tented Suite - Description</b> Consist of 1 bedroom with a double bed + 1 bedroom with double/twin bed(s). <b>The rate is based on 4 guests regardless of their age.</b> Both bedrooms are ensuite and connecting with an interleading pathway. Each room has a possibility of adding either 1 adult or 1 adult + 1 child or 2 children. <b>Any additional pax in a room will be charged per person sharing rate.</b>	Nimali Central Serengeti - Seronera Airstrip		100
	Nimali Central Serengeti - Nimali Mara & Other third party accommodation		300
<b><u>Nearest airstrip:</u></b> Seronera airstrip - approximately 45mins drive			
Private Guide/Tour Leader	Pays 50% of Adult rate	Easter Supplement	25 per person
Exclusive use of Game Drive Vehicle & Guide	400 per vehicle per day	Festive Supplement	35 per person
Extra Lunch	35 per person	Extra Lunch Box	35 per person



## NIMALI AFRICA

**SPECIAL OFFERS 2020** (Only one offer can be used at a time)

### CIRCUIT DISCOUNT

Book a combination of 2 or all of our properties with a minimum stay of 2 nights at each property and receive a 10% circuit discount on total accommodation amount.

### LONG STAY DISCOUNT

Book a minimum stay of 8+ nights at Nimali Tarangire and/ or Nimali Central Serengeti and/ or Nimali Mara and get 20% discount on total accommodation amount.

### HONEYMOON OFFER

Book a minimum stay of 6 nights at Nimali Tarangire, Nimali Central Serengeti or Nimali Mara and get 50% OFF for the bride on the last night.

- Valid all year expect July & August.
- Camping, Concession, Park fees, TDL and game package applicable at normal rates and applicable on FOC night.
- A bottle of complimentary Sparkling wine.

### LOW SEASON SPECIAL

Stay 4 Pay 3 - Nimali Central Serengeti / Nimali Tarangire / Nimali Mara.

- Valid from January to May
- Camping, Concession, Park fees, TDL and game package applicable at normal rates and applicable on FOC night.

### FAMILY HOLIDAY OFFER

1 child stays for free.

- Valid Jan, Feb, March, April & May
- Camping, Concession, Park fees, TDL and game package applicable at normal rates and applicable on FOC night.

## EXPERIENCES

(Net rate - Per person - minimum 2 guests)

### NIMALI CENTRAL SERENGETI

Private bush dinner	\$ 60 per person
Private bush lunch	\$ 45 per person
Champagne bush breakfast	\$ 80 per person
Sundowners	\$ 30 per person
Balloon safari	\$ 599 per person
VIP Hamper in the room	\$ 175 for 2 pax

### NIMALI MARA

Private bush dinner	\$ 60 per person
Private bush lunch	\$ 45 per person
Champagne bush breakfast	\$ 80 per person
Sundowners	\$ 30 per person
Balloon safari	\$ 599 per person
VIP Hamper in the room	\$ 175 for 2 pax
Walking safari	\$ 100 per person

### NIMALI TARANGIRE

Private bush dinner	\$ 60 per person
Private bush lunch	\$ 45 per person
Champagne bush breakfast	\$ 80 per person
Sundowners	\$ 30 per person
Balloon safari	\$ 599 per person
VIP Hamper in the room	\$ 175 for 2 pax
Walking safari	\$ 100 per person
Night Game drive	\$ 85 per person
Maasai Boma experience	\$ 80 per person
Community visits & projects	\$ 125 per person



**AGREEMENT FORM**

**TERMS & CONDITIONS**

- \* Bookings are confirmed only through email.
- \* A telephone booking is not deemed held until an email has been received.
- \* All bookings, alterations and cancellation must be made in writing.
- \* A 20% deposit is required to confirm a booking or the booking may be released at the sole discretion of Nimali Africa.
- \* The balance of the payment is due 90 days before the date of arrival.
- \* For bookings within 30 days prior to arrival, 100% payment should be made within 5 days or the booking will be cancelled.
- \* Nimali Africa reserves the right to refuse bookings at its discretion.
- \* Prices are subject to change in the event of any price increase in government imposed taxes, fuel prices, hotel charges & taxes, tourism levies, 3rd party supplier increase or introduction of any new taxes of levies of any nature. Nimali Africa reserves the right to pass the increase on.

**CONFIDENTIALITY**

All terms and conditions of this contract cannot be posted, published or made available to 3rd party internet sites, corporate travel conferences or incentive groups. Distribution or exposure of Net Tour Rates will allow the Hotel/s, Lodge/s, Mobile and Tented Camp/s to immediately terminate the agreement.

**CANCELLATION CHARGES**

- \* From 90 days to 61 days notice – 25% of the total cost will be charged.
- \* From 60 days to 31 days notice – 50% of the total cost will be charged.
- \* From 30 days to 0 days notice – 100% of the total cost will be charged.

**ALTERNATIVE ACCOMMODATION**

In the case of a confirmed booking being rerouted for whatever reason we will endeavor to move guests to an equivalent level property subject to availability and with prior agreement with the operator/agent.

**CHILD RATE & POLICY**

- \* Children below 6yrs are allowed and free of charge.  
**For game package with children below 6yrs - the vehicle has to be booked on exclusively.**
- \* 1 Child or 2 Children aged 6-12 yrs sharing with adult(s): 50% of adult rate.
- \* 1 Child or 2 Children aged 13-17 yrs sharing with adult(s): 75% of adult rate.
- \* Children aged 13-17 yrs sharing their own room pay Adult rate.
- \* 1 adult sharing with 1 child or 2 children will be charged per person sharing rate and the applicable children rate.
- \* Children aged 18 yrs & older: Full adult rate.
- \* All children stay at their parents or guardians' own risk.
- \* Children below the age of 12 years are restricted from participating in **walking safaris & fly and bush camping.**

**BANK DETAILS**

- \* Beneficiary Account name: NIMALI AFRICA
- \* Beneficiary Account number: 0021419002
- \* Bank: DIAMOND TRUST BANK
- \* Branch: ARUSHA BRANCH, TANZANIA
- \* Swift code: DTKETZTZ
- \* Corresponding bank: STANDARD CHARTERED BANK
- \* Corresponding bank swift code: SCBLUS33
- \* ABA number: 026002561
- \* All payments should be made in US (\$) dollars & a copy of deposit slip should be emailed to the accounts department.

**AUTHORIZED FOR TOUR AGENT / OPERATOR**

I have read and signed the terms and conditions pertaining to Nimali Africa. My signature below validates this contract with Nimali Africa according to those terms and conditions.

Company Name & Stamp :

Name :

Date :

Title :

Signatures:

**AUTHORIZED FOR TOUR AGENT / OPERATOR**

Name :

Date :

Title :

Signatures: