

**RACK RATES 2024**

**HEMINGWAYS NAIROBI**

**2024 RACK NET RATES REGULAR SEASON**

**04 January to 31 May 2024 & 01 November to 19 December 2024 inclusive**

Room Category	Single	Double/Twin Per Room	Extra Child rate (12 to 16 yrs)	Extra Child rate (6 to 11 years)
Deluxe Suite 80m2	621	832	300	200
Executive Suite 80m2	675	972	350	220
Blixen Suite 160m2	1620	1620	n/a	n/a
Hemingway Suite 240m2	2160	2160	n/a	n/a

**2024 RACK NET RATES PREMIUM SEASON**

**01 June to 31 October 2024 & 20 December 2024 to 03 January 2025 inclusive**

Room Category	Single	Double/Twin Per Room	Extra Child rate (12 to 16 yrs)	Extra Child rate (6 to 11 years)
Deluxe Suite 80m2	750	961	300	200
Executive Suite 80m2	840	1134	350	220
Blixen Suite 160m2	1890	1890	n/a	n/a
Hemingway Suite 240m2	2700	2700	n/a	n/a

The above-mentioned rates are based on a per room, per night basis and quoted in USD\$

**Rates include:-**

Bed & breakfast, inclusive of taxes  
Express check-in & check-out  
Complimentary Wi-Fi / internet  
Satellite television  
Air conditioning and ceiling fan  
Complimentary use of the gym, sauna, steam room & outdoor swimming pool

Butler valet services  
Mineral bottled water in the room  
Fruits & flowers in the room  
Government taxes

**Meal Supplement:-**

Lunch or dinner – USD\$60 per person

**Child Policy:-**

A child 0-5 years sharing with an adult stays free  
A child 6-16 years sharing with an adult pays the applicable child rate (maximum one child sharing with two adults)  
Children below 12 years in their own room pay 75% of the double room rate (subject to availability)

**Check-in/Check-out:-**

Unless otherwise agreed in writing by the Hotel, the check-in time is from 13h00 and check-out time is by 10h00.

Guaranteed day-use rooms are charged at a rate of 70% of the contracted room rate and are subject to availability at the time of reservation. Rooms are only available from 12h00 check-in to 18h00 check-out. Any rooms required before 12h00 or after 18h00 will be treated as a full additional night and the normal contracted rate will apply. Day use room rate includes lunch or dinner to a value of USD60.00 per person at Hemingways Nairobi and Hemingways Eden Residence only.

**Airport Transfers:-**

- Jomo Kenyatta International Airport – USD\$95 per vehicle (maximum 3 pax) one way
- Jomo Kenyatta International Airport – USD\$125 per vehicle (maximum 5 pax) one way
- Wilson Airport – USD\$60 per vehicle (maximum 3 pax) one way
- Wilson Airport – USD\$80 per vehicle (maximum 5 pax) one way

**Honeymoon Package:-**

- Early check-in/late check-out at 16h00, subject to availability at time of check-in
- Upgrade to Executive Suite, subject to availability at time of check-in
- Turndown service including a bottle of chilled Prosecco in your Suite as well as fruits & rose petal décor
- Travel within 6 months of wedding
- The original Marriage certificate must be shown at check-in \*\*\*

**Activities:-**

Please see attached Hemingways Nairobi activity listing which depicts the net non-commissionable Rack Rates. ([Click Here](#))

All rates quoted in this agreement apply to all booking types. Rates are quoted in United States Dollars (USD\$) and include all local taxes and service charges. Rates are net and non-commissionable.

**Hemingways Pay/Stay Deals:-**

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**Hemingways Bush & Beach Deals:-**

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**HEMINGWAYS OL SEKI MARA**

**2024 RACK NET RATES REGULAR SEASON**

**04 January to 15 April 2024 & 01 November to 19 December 2024 inclusive**

Room Category	Single	Per Person Sharing	Extra Adult	Child rate (8-12yrs)
Nina Tent 60m2	920	750	n/a	315
Private Villa (Simba or Chui) Exclusive Use 185m2	3750 Accommodates 4 adults <b>or</b> 2 adults and 3 children Rates included Private Game Drive Vehicle, Exclusive Chef & Private Plunge Pool			

**2024 RACK NET RATES HIGH SEASON**

**25 May to 30 June 2024 & 01 September to 31 October 2024 inclusive**

Room Category	Single	Per Person Sharing	Extra Adult	Child rate (8-12yrs)
Nina Tent 60m2	1275	1005	n/a	420
Private Villa (Simba or Chui) Exclusive Use 185m2	5000 Accommodates 4 adults <b>or</b> 2 adults and 3 children Rates included Private Game Drive Vehicle, Exclusive Chef & Private Plunge Pool			

**2024 RACK NET RATES PREMIUM SEASON**

**01 July to 31 August 2024 & 20 December 2024 to 03 January 2025 inclusive**

Room Category	Single	Per Person Sharing	Extra Adult	Child rate (8-12yrs)
Nina Tent 60m2	1350	1050	n/a	430
Private Villa (Simba or Chui) Exclusive Use 185m2	5250 Accommodates 4 adults <b>or</b> 2 adults and 3 children Rates included Private Game Drive Vehicle, Exclusive Chef & Private Plunge Pool			

**\*\*\* 15<sup>th</sup> April 2024 to 24<sup>th</sup> May 2024 inclusive, Hemingways Ol Seki Mara – CLOSED**

The above-mentioned rates are based on a per person, per night basis and quoted in USD\$. Rates are exclusive of the Daily Naboisho Conservancy Fees and Daily Naboisho Reserve Fund Fees. These conservancy fees are subject to change and will be communicated as & when.

**Rates include:-**

- Full-board accommodation (early morning tea/coffee, breakfast, lunch, afternoon tea, sundowner, drinks)
- All drinks including standard local alcoholic drinks, excluding premium brands and champagne
- 2 shared Day Game Drives in Naboisho Conservancy per day incl. refreshments on Game Drive
- 1 shared Bush Breakfast per stay (weather permitting). Minimum 3 nights stay
- 1 shared Night Game Drive per stay in Naboisho Conservancy. Minimum 3 nights stay
- Return transfers to Ol Seki Naboisho airstrip. (A Mara Reserve Park Fee & Transfer Fee will apply for transfers to/from Keekorok/Olkiombo or within the Mara Reserve)
- Complimentary Wi-Fi / internet
- Government taxes
- Minibar available in each tent with water and soft drinks, replenished daily
- 1.5 hour Guided Bush Walk per stay (included - effective 2024 only)

**Rates Exclude:-**

- Daily Naboisho Conservancy Fees – USD\$116 per adult, USD\$58 per child (under 18 years)
- Daily Naboisho Reserve Fund Fees – USD\$5 per person
- Game Drive to the Mara Reserve or airstrip transfers to/from Keekorok/Olkiombo or within the Mara Reserve – USD\$145 per person, per game drive/transfer
- Bush Dinner USD\$65 per person
- Additional lunch supplement on day of departure – USD\$30 per person (incl beverages)
- Mara Reserve Park Fees
- Exclusive use of safari vehicle – USD\$400 per vehicle, per day (subject to availability).
- Gratuities

\*\*\* Note : a minimum 2 (two) night stay is applicable at Hemingways Ol Seki Mara in both High & Premium season

**Single Supplement:-**

Valid for a maximum of 2 (two) tents on any given night. Please ensure this is not confirmed to clients until a valid voucher is received and booking authorized. Any number of single tents exceeding 2 (two) per night will defer to double room rates.

**Child Policy:-**

Regretfully we do not accommodate children under the age of 8 years in our Nina tents however there is no age restriction for children staying in the Private Villa (Simba or Chui). A maximum of 1 child (8-12 years) can be accommodated in a Nina Tent when sharing with 2 full paying adults and will be accommodated in the day bed at the child rate. A child (8-12 years) sharing with 1 paying adult will pay the child's rate (over & above the Adult single). From 12 years and older, full adult rate will apply.

**Check-in/Check-out:-**

Unless otherwise agreed in writing by the Hotel, the check-in time is from 13h00 and check-out time is by 10h00.

**Special Offers Hemingways Ol Seki Mara:-**

- Book 3 nights, pay 2 nights offer is valid for the Regular Season Only (conservancy fees are applicable for the 3<sup>rd</sup> night)
- Book 4 nights, pay 3 nights offer is valid for the Regular and High Season Only (conservancy fees are applicable for the 4<sup>th</sup> night)

**Honeymoon Package:-**

- Bride stays free is valid for the Regular Season only, to a maximum of 3 nights applicable to Nina Tents only. Conservancy fees are applicable per night including the bride) \*\*\* This offer is limited to 2 bookings on any given night and subject to availability at the time of booking. Please ensure this is not confirmed to clients until a valid voucher is received and booking authorized. Any number of honeymoon couples exceeding 2 (two) per night will defer to full contracted room rates.
- Travel within 6 months of wedding
- This offer cannot be combined with any other offer
- The original Marriage certificate must be shown at check-in \*\*\*



**Activities:-**

Please see attached Hemingways Ol Seki Mara activity listing which depicts the net non-commissionable Rack Rate. ([Click Here](#))

All rates quoted in this agreement apply to all booking types. Rates are quoted in United States Dollars (USD\$) and include all local taxes and service charges. Rates are net and non-commissionable.

**Accommodation:-**

The Camp sits on a private vantage point up on the rocky escarpment and has a lounge, library, deck area, outdoor swimming pool & spa. There are eight double/twin guest tents and following a major refurbishment, the tents now feature glass sliding doors opening onto a large private terrace. Guests can enjoy either an indoor or outdoor shower as well as a large bathtub with views out onto the plains. Each of the tents also offer a 270-degree view of the bush from the large, comfortable beds including a small mini bar as well as a pop hatch for early morning tea and coffee orders.

The Camp currently has one (Simba) Private Villa with another (Chui) Private Villa coming onboard for completion in June 2024. The Villa includes a self-contained penthouse with a secluded driveway, complete with kitchen, private dining room and living area. The Villa connects two enormous double bedrooms, both with en-suite bathrooms. It has an expansive terrace with private plunge pool, dedicated chef & private game drive vehicle. Guests can also enjoy a fully stocked bar and fridge. The Private Villa cannot be sold as 2 individual Suites and accommodates 4 adults or 2 adults & 3 children.

**Conservancy Fees:-**

The conservancy charges cover the cost of community leases and management of our Naboisho Conservancy.

**Mara National Reserve:-**

Our Camp is in an exceptional wildlife area with low density tourism numbers. Should guests however still wish to make a visit to the Reserve, there will be additional charge.

**Hemingways Pay/Stay Deals:-**

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**Hemingways Bush & Beach Deals:-**

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**HEMINGWAYS WATAMU**

**2024 RACK NET RATES HIGH SEASON  
04 January to 15 April 2024 and 01 – 31 August 2024 inclusive**

Room Category	Single	Double/Tw Per Room	Extra Adult	Child rate (6-16 yrs)
North Wing Ocean View	350	475	160	100
North Wing Deluxe Ocean View	425	515	n/a	n/a
1 Bedroom Ocean View Apartment	540	845	n/a	n/a
2 Bedroom Ocean View Apartment (4 pax)	1145	1145	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment (4 pax)	1420	1420	n/a	n/a
4 Bedroom Ocean View Penthouse (8 pax)	2465	2465	n/a	n/a

**2024 RACK NET RATES REGULAR SEASON  
16 April to 31 July 2024 and 01 September to 19 December 2024 inclusive**

Room Category	Single	Double/Tw Per Room	Extra Adult	Child rate (6-16 yrs)
North Wing Ocean View	255	345	110	70
North Wing Deluxe Ocean View	295	395	n/a	n/a
1 Bedroom Ocean View Apartment	490	500	n/a	n/a
2 Bedroom Ocean View Apartment (4 pax)	930	930	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment (4 pax)	1050	1050	n/a	n/a
4 Bedroom Ocean View Penthouse (8 pax)	1760	1760	n/a	n/a

**2024 RACK NET RATES PEAK SEASON  
20 December 2024 – 03 January 2025 inclusive**

Room Category	Single	Double/Tw Per Room	Extra Adult	Child rate (6-16 yrs)
North Wing Ocean View	945	945	378	231
North Wing Deluxe Ocean View	1035	1035	n/a	n/a
1 Bedroom Ocean View Apartment	1130	1130	n/a	n/a
2 Bedroom Ocean View Apartment (4 pax)	2260	2260	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment (4 pax)	2485	2485	n/a	n/a
4 Bedroom Ocean View Penthouse (8 pax)	4685	4685	n/a	n/a

The above-mentioned rates are based on a per room / apartment, per night basis and quoted in USD\$

Minimum stay of 3 nights applicable for 29 Mar – 01 Apr 2024 (Easter) as well as over Peak Season 20 December 2024 – 03 January 2025

**Rates include:-**

Bed & breakfast, inclusive of taxes  
Complimentary Wi-Fi / internet  
Air conditioning and ceiling fan  
Complimentary use of the gym & tennis court  
Satellite television  
Mineral bottled water in the room

**Meal Supplement:-**

Half board meal supplement– USD\$35 per person, per day (includes dinner)  
Full board meal supplement– USD\$75 per person, per day (includes lunch & dinner)  
Children under 12 years pay 50% of supplement rate

**Child Policy:-**

A child 0-5 years sharing with an adult stays free on the same meal plan  
A child 6-16 years sharing with an adult pays the applicable child's rate (maximum two sharing children with two adults)  
Children below 12 years in their own room pay 75% of the double room rate

**Check-in/Check-out:-**

Unless otherwise agreed in writing by the Hotel, the check-in time is from 13h00 and check-out time is by 10h00.

Guaranteed day-use rooms are charged at a rate of 70% of the contracted room rate and are subject to availability at the time of reservation. Rooms are only available from 12h00 check-in to 18h00 check-out. Any rooms required before 12h00 or after 18h00 will be treated as a full additional night and the normal contracted rate will apply.

**Airport Transfers:-**

- Malindi Airport – USD\$60 per vehicle (maximum 3 pax) one way
- Malindi Airport – USD\$70 per vehicle (maximum 5 pax) one way
- Vipingo Airport – USD\$70 per vehicle (maximum 3 pax) one way
- Vipingo Airport – USD\$100 per vehicle (maximum 5 pax) one way
- Moi International Airport Mombasa – USD\$160 per vehicle/7 seater one way

**Special Offers Hemingways Watamu:-**

- Book 4 nights, pay 3 nights offer valid 4 January – 19 December 2024. Dinner supplement applicable on the 4<sup>th</sup> night
- Book 7 nights, pay 5 nights offer valid 4 January – 19 December 2024. Dinner supplement applicable on the 6<sup>th</sup> & 7<sup>th</sup> night

**Honeymoon Package:-**

- Early check-in/late check-out at 16h00, subject to availability at time of check-in
- Complimentary room upgrade, subject to availability at time of check-in
- Room decoration and amenities including a cake, bottle of wine, fruits and flowers
- Travel within 6 months of wedding
- This offer cannot be combined with any other offer
- The original Marriage certificate must be shown at check-in \*\*\*



**Activities:-**

Please see attached Watamu activity listing which depicts the net non-commissionable Rack Rate.  
[\(Click Here\)](#)

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**Hemingways Pay/Stay Deals:-**

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**Hemingways Bush & Beach Deals:-**

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**HEMINGWAYS EDEN RESIDENCE**

**2024 RACK NET RATES REGULAR SEASON**

**04 January to 31 May 2024 & 01 November to 19 December 2024 inclusive**

Room Category	Single	Double/Tw	Extra Adult	Child rate
<b>MAIN HOUSE</b>				
Master Bedroom 1	720	1035	n/a	n/a
Bedroom 2	610	855	n/a	n/a
Bedroom 3	480	635	n/a	n/a
<b>TONIO'S STUDIOS</b>				
Garden View	720	990	n/a	290
Forest View	720	990	n/a	n/a
Loft 1, 2 & 3	580	800	n/a	290
<b>COTTAGE</b> including kitchenette				
Cottage	710	990	n/a	290
<b>EXCLUSIVE USE</b>				
Main House Only				3100
Tonio's Studio (incl. Studio Lofts)				5225
Tonio's Studio (excl. Studio Lofts)				2325
Main House + Tonio's Studio				8500

**2024 RACK NET RATES PREMIUM SEASON**

**01 June to 31 October 2024 & 20 December 2024 to 03 January 2025 inclusive**

Room Category	Single	Double/Tw	Extra Adult	Child rate
<b>MAIN HOUSE</b>				
Master Bedroom 1	910	1285	n/a	n/a
Bedroom 2	750	1025	n/a	n/a
Bedroom 3	575	790	n/a	n/a
<b>TONIO'S STUDIOS</b>				
Garden View	905	1240	n/a	290
Forest View	905	1240	n/a	n/a
Loft 1, 2 & 3	700	960	n/a	290
<b>COTTAGE</b> including kitchenette				
Cottage	910	1240	n/a	290
<b>EXCLUSIVE USE</b>				
Main House Only				4000
Tonio's Studio (incl. Studio Lofts)				6300
Tonio's Studio (excl. Studio Lofts)				2855
Main House + Tonio's Studio				10300

The above-mentioned rates are based on a per room, per night basis and quoted in USD\$

**Rates include:-**

Bed & breakfast, inclusive of taxes  
Complimentary Wi-Fi / internet  
Government taxes

Butler valet services  
Mineral bottled water in the room

**Child Policy:-**

Regretfully we do not accommodate children under the age of 12 years unless there is an exclusive buy-out of either the whole property or the Main House or Tonio's Studio.

A child 12-16 years sharing with an adult pays USD\$220 per night (maximum one child sharing with two adults). Only the applicable room types apply; Garden View, Loft 1, 2 & 3 as well as the Cottage.

No minimum age for lunch at The Deck but a minimum age of 12 years for dinner at The Deck at Hemingways Eden Residence.

**Check-in/Check-out:-**

Unless otherwise agreed in writing by the Hotel, the check-in time is from 13h00 and check-out time is by 10h00.

Guaranteed day-use rooms are charged at a rate of 70% of the contracted room rate and are subject to availability at the time of reservation. Rooms are only available from 12h00 check-in to 18h00 check-out. Any rooms required before 12h00 or after 18h00 will be treated as a full additional night and the normal contracted rate will apply. Day use room rate includes lunch or dinner to a value of USD60.00 per person at Hemingways Nairobi and Hemingways Eden Residence only.

**Airport Transfers:-**

- Jomo Kenyatta International Airport – USD\$95 per vehicle (maximum 3 pax) one way
- Jomo Kenyatta International Airport – USD\$125 per vehicle (maximum 5 pax) one way
- Wilson Airport – USD\$60 per vehicle (maximum 3 pax) one way
- Wilson Airport – USD\$80 per vehicle (maximum 5 pax) one way

**Special Offers Hemingways Eden Residence:-**

- A 20% long stay discount will be applied on contracted rates for 4 nights or more in the Cottage. An additional 50% discount off laundry will also be applicable for long stays.

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**Hemingways Pay/Stay Deals:-**

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**Hemingways Bush & Beach Deals:-**

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