



*Alfajiri*

*Alfajiri Villas Rates 2018-19*

Valid from 22nd December 2018 to 21st December 2019

# Seasons

DEC - JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
DEC 22 - JAN HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per night, per person, with a two adult minimum, and then children’s rates will apply, all for exclusive use of each villa.

# Cliff Villa

SEASONS	2 ADULTS	3 ADULTS	4 ADULTS	5 ADULTS	6 ADULTS	7 ADULTS	8 ADULTS
HIGH SEASON	\$ 900	\$ 800	\$ 700	\$ 640	\$ 600	\$ 570	\$ 550
GREEN SEASON	\$ 800	\$ 700	\$ 600	\$ 540	\$ 500	\$ 470	\$ 450

Children’s pricing as follows:  
**Teenagers** 13 - 19 years at \$300 per night in own room.  
**Children** 2 - 12 years at \$ 200 per night in own room.  
**Infants** under 2 years free of charge.

In **Cliff Villa** up to 9 guests can be accommodated in 4 spacious bedrooms, each having their own bathrooms. All rooms are air conditioned with mosquito nets (3 double rooms and 1 twin) As size and interior decor in the rooms differ, Cliff Villa is not suitable for 4 couples; it’s the ideal solution for large families, group of friends, or the ultimate romantic getaway. On the top floor is the Turret Suite, which is the best room and has been rated as the most romantic room on the African coast. On the first floor there are 2 double rooms on the first floor with a shared private veranda. On the ground floor there is 1 twin room. An extra bed can be added in the double room on the first floor.





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DEC - JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
DEC 22 - JAN HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per night, per person, with a two adult minimum, and then children's rates will apply, all for exclusive use of each villa.

## Garden Villa



SEASONS	2 ADULTS	3 ADULTS	4 ADULTS	5 ADULTS	6 ADULTS	7 ADULTS	8 ADULTS
HIGH SEASON	\$ 900	\$ 800	\$ 700	\$ 640	\$ 600	\$ 570	\$ 550
GREEN SEASON	\$ 800	\$ 700	\$ 600	\$ 540	\$ 500	\$ 470	\$ 450

Children's pricing as follows:

**Teenagers** 13 - 19 years at \$300 per night in own room.

**Children** 2 - 12 years at \$ 200 per night in own room.

**Infants** under 2 years free of charge.



In **Garden Villa** up to 10 guests can be accommodated in 4 large luxuriously appointed bedrooms, each with their own large bathrooms, and all overlooking the Indian Ocean. All rooms are air conditioned with mosquito nets (3 double rooms and 1 twin). An extra bed can be added in the twin room and also in the double room on the first floor. All rooms have different interior decoration, but are the same size, so Garden Villa is ideal for 4 couples travelling together or a large family.

# Seasons

DEC - JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
DEC 22 - JAN HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per night, per person, with a two adult minimum, and then children’s rates will apply, all for exclusive use of each villa.

# Beach Villa

SEASONS	2 ADULTS	3 ADULTS	4 ADULTS	5 ADULTS	6 ADULTS
HIGH SEASON	\$ 800	\$ 700	\$ 600	\$ 540	\$ 500
GREEN SEASON	\$ 700	\$ 600	\$ 500	\$ 450	\$ 400

Children’s pricing as follows:  
**Teenagers** 13 - 19 years at \$300 per night in own room.  
**Children** 2 - 12 years at \$ 200 per night in own room.  
**Infants** under 2 years free of charge.

In **Beach Villa** up to 4 adults and 4 teenagers / children can be accommodated in the 2 double rooms on the ground floor and in 1 twin and 1 double on the first floor. The 2 double rooms on the ground floor are ideal for 2 couples. The twin room on the first floor is ideal for children. All of these three bedrooms have their own bathroom and are air conditioned with mosquito nets. An additional double room on the first floor has no air conditioning but has a fan and mosquito net. This villa is deal for families with children, friends, or a couple that wants complete privacy.





## Notes

- Rates are applicable from 22 December 2018 up to 21 December 2019.
- Rates are in USD inclusive of all taxes.
- Minimum stay 3 nights.
- Check in time is 11h00.
- Check out time is 10h00.
- Clients leaving Alfajiri after lunch, no later than 15h00, will have their villa on exclusive use and all services included at 30% of the daily rate.
- Clients leaving Alfajiri after 16h00 will have their villa on exclusive use and all services included at 100% of the daily rate.
- Located only a 5-minute drive from Ukunda airstrip in Diani
- Transfer from Mombasa airport USD \$150 by Alfajiri SUV vehicles that can carry 4 passengers.

## Christmas Policy Applicable from 22 December 2018 to 6 January 2019

- Supplement USD \$300 per night, per person.
- Applicable from the 22 December 2018 to 6 January 2019, inclusive.
- GARDEN and CLIFF villas will be rented based on a minimum occupancy of 6 adults.
- BEACH villa will be rented based on a minimum occupancy of 4 adults.
- Minimum 7 night stay from 22 December to 6 January, inclusive.

## WHAT IS INCLUDED:

- Exclusive use of the villa and pool
- Full board accommodation
- À la carte menu
- Soft drinks, beers and wines
- Non luxury spirits
- Nannies available 24 hours
- Personal butler at your disposal
- Laundry
- WI-FI
- Guest library and games
- Airstrip transfers
- Use of golf clubs
- Use of snorkeling equipment

## EXCLUDED:

- Selected wines, luxury spirits, and Champagne
- Mombasa Airport Transfer

## ACTIVITIES INCLUDED:

- Ngalawa (local African boats) at disposal for excursions to coral reef for snorkeling
- Massage
- Chauffeured transport within Diani Beach area
- Visit to the local villages in Diani Beach area
- Gym and sauna at a nearby property

## ACTIVITIES EXCLUDED:

- Diving excursions and courses
- Deep Sea Fishing
- Kite Surfing excursions and courses
- Dhow excursion to the Kisite Marine National Park
- Golf at the nearby 18 hole Golf Course
- Day safaris to Shimba Hills and Tsavo East National Park



## **Terms of Payment**

- A 25% non-refundable deposit of the cost of accommodation is required to hold and confirm bookings.
- The remaining balance is due 60 days prior to the arrival date.

## **Cancellation Policy**

- **Cancellation should be in writing and will result in the loss of the deposit.**
- If cancellation occurs within 60-31 days before arrival, 50% of the cost of accommodation will be charged.
- If cancellation occurs within 30 days of the arrival date, 100% of the cost of accommodation will be charged.
- **Guests should have a travel insurance policy covering deposit paid to confirm reservation.**

## **Insurance**

Clients must take out comprehensive insurance cover before travel for cancellation, medical expense, personal baggage and money

## **Rates**

In the event of increase in any tax, training levy, or service charge, Alfajiri Villas, reserve the right to adjust all contract rates accordingly from the date of such change. Alfajiri Villas may at its discretion, but not less than one months notice in writing to the Operator, alter the contract.

## **Liability Disclaimer**

Magiufa Ltd. Trading as Alfajiri Villas and its owners, directors, management and employees shall not assume liability for any illness, injury or death to persons visiting the property nor for any other incident of any nature involving any client(s) while they are on the property nor while travelling to or from the property. Magiufa Ltd. Trading as Alfajiri Villas cannot be held responsible for loss or damage.

## **Disputes**

All concerns must be brought to the attention of the management prior to the client's departure in order to finalize the issues on the ground at the time. Should this not be possible then they are to be followed up in writing no later than 14 days after departure where the Kenyan legal system will be adhered to exclusively.

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