



ANGAMA

2021 Rack Rates & Trading Terms

"Guests are our lifeblood, and without them we would be unable to make the small but meaningful differences in the Mara Triangle and to our neighbouring communities that we do. As we head towards our fifth anniversary in June 2020, we are keenly aware of what guests expect when coming to stay at Angama, and our commitment to overdeliver on those expectations is higher than ever – with our signature blend of warm Kenyan hospitality, authenticity and professionalism.

Our newest offering, Angama Safari Camp, is an exclusive-use mobile camp for just eight guests, which during the Great Migration is set in the heart of the mega-herds in the remote southwest of the Triangle. This delightful little camp promises to take the safari experience in the Mara to new and exciting levels."

Nicky Fitzgerald, Owner



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ANGAMA MARA

A remarkable owner-run safari lodge inspired by the Swahili word for 'suspended in mid-air'. Located high above the floor of Africa's Great Rift Valley, Angama Mara overlooks Kenya's Maasai Mara, considered by many as the loveliest game reserve on the continent.

		STANDARD SEASON 10 January - 30 June 1 October - 22 December	PEAK SEASON 1 July - 30 September 23 December 2021 - 8 January 2022
TENTED SUITE	<i>per guest per night</i>	\$1 250	\$1 990
ADDITIONAL CHARGES	<i>per guest per night</i>	Maasai Mara Park Fees: \$80 Angama Foundation contribution: \$10	Maasai Mara Park Fees: \$80 Angama Foundation contribution: \$20

ANGAMA SAFARI CAMP

This unique sole-use camp captures the romance and adventure of the glorious Golden Age of safaris, yet with a lightness of spirit and footprint that will both surprise and delight our guests.

		STANDARD SEASON	PEAK SEASON
CAMP RATE PER NIGHT	<i>1 - 4 guests</i>	\$4 950	\$7 950
ADDITIONAL GUESTS	<i>per guest per night</i>	\$1 250	\$1 990
ADDITIONAL CHARGES	<i>per guest per night</i>	Maasai Mara Park Fees: \$140 Angama Foundation contribution: \$10	Maasai Mara Park Fees: \$140 Angama Foundation contribution: \$20
MINIMUM STAY	Minimum three-night stay		
PRIVATE GUIDE	\$350 per person per night Premium Guide Tent (en suite)		

*Angama Safari Camp is only available on an exclusive-use basis and accommodates a maximum of 8 guests and 1 private guide

SPECIAL OFFERS

		STANDARD SEASON	PEAK SEASON
LONG STAYS <i>Applicable to Angama Mara only</i>		Stay 4 nights, Pay for 3 nights	Stay 4 nights, Pay for 3 nights (September)
SIGNATURE STAY <i>5 nights at Angama Mara</i>		\$5 595	From: \$10 450
	<i>Includes</i>	<i>A hot-air balloon safari, private vehicle, massage per guest, Maasai Mara Park Fees & Angama Foundation contribution</i>	
BEST OF BOTH <i>3 nights Angama Mara, 3 nights Angama Safari Camp</i>		\$8 995	\$13 595
	<i>Includes</i>	<i>Flights from Nairobi Wilson return, a hot-air balloon safari, Maasai Mara Park Fees & Angama Foundation contribution</i>	
LAST MINUTE ANGAMA <i>Bookable within 45 days to travel at Angama Mara</i>		From: \$2 495	N/A
	<i>Includes</i>	<i>Flights from Nairobi Wilson return, a hot-air balloon safari & Angama Foundation contribution</i>	
HONEYMOONERS <i>Brides stay 4 nights, pay 2 at Angama Mara</i>		Saving: \$5 055 per couple	N/A
	<i>Includes</i>	<i>Private vehicle, 1 hour photoshoot & Maasai blessing</i>	

*Special Offers may not be combined with one another and are priced per guest unless otherwise shown

PAYMENT TERMS

	STANDARD SEASON	PEAK SEASON
ON CONFIRMATION	<ul style="list-style-type: none"> \$100 per guest per night non refundable booking fee Balance due 45 days prior to travel 	<ul style="list-style-type: none"> 30% non refundable deposit* Balance due 60 days prior to travel
CANCELLATION POLICY	<ul style="list-style-type: none"> 100% cancellation fees will be charged on bookings cancelled within 45 days prior to travel 	<ul style="list-style-type: none"> 30% cancellation fee will be charged on bookings cancelled more than 60 days prior to travel 100% cancellation fees will be charged on bookings cancelled within 60 days prior to travel
PROVISIONAL BOOKINGS	<ul style="list-style-type: none"> Bookings will be held for 30 days prior to confirmation 	<ul style="list-style-type: none"> Bookings will be held for 14 days prior to confirmation

*All 2021 Peak Season deposits will qualify to be rolled forward for a period of 12 months – without cancellation fees being applied – if access into Kenya by means of international flights is reasonably deemed by Angama Mara to be materially disrupted or includes such imposing restrictions (like a mandatory 14 day quarantine) to make it impractical

ADDITIONAL INFORMATION

Rates Include	<ul style="list-style-type: none"> All guided safaris into the Mara Triangle Guided walking safaris on the Rift Valley escarpment All meals and drinks (excluding French Champagne & Reserve Wines) Laundry service & WiFi All on-property guest experiences Transfers to and from Angama Mara Airfield or Kichwa Tembo Airstrip for Angama Mara Transfers to and from Serena Airstrip for Angama Safari Camp Emergency medical evacuation insurance Childminding at Angama Mara (from 18h00 to 22h00) VAT, all levies and camping fees (Angama Safari Camp)
Rates Exclude	<ul style="list-style-type: none"> All additional guest experiences as otherwise listed Safari Shop purchases & in-tent massages Air and road transfers from elsewhere within the Maasai Mara (available upon request) Gratuities
Check In / Check Out & Minimum Stay	<ul style="list-style-type: none"> Check in from 12h00 Check out at 10h00 At Angama Mara early check-in and late check-out subject to availability At Angama Safari Camp regrettably no early check ins or late check outs offered Cloakroom with shower available for guests with late departures from Angama Mara A minimum of a three-night stay between 23 December 2021 and 8 January 2022 A minimum of a three-night stay at Angama Safari Camp required year-round
Groups at Angama Mara	<ul style="list-style-type: none"> Exclusive use of either or both camps available on request, for bookings of 10 tented suites for 3 nights or more, please enquire for Group Rates & Trading Terms Exclusive use of either or both camps available on request
Single Travellers at Angama Mara	<ul style="list-style-type: none"> The first two single tents on any booking, or a combination of reservations for guests travelling together, will not be charged a single supplement A 50% single supplement will be charged on all single tents thereafter
Families & Children	<p>At Angama Mara:</p> <ul style="list-style-type: none"> Children aged 6 years and older are welcome Each camp includes 4 safe, interconnected tented suites Children sharing a triple (either with parents or siblings) please see our 2021 Child Sharing Rates <p>At Angama Safari Camp:</p> <ul style="list-style-type: none"> All tents configured to double or twin Children of all ages are welcome, regrettably triples are not offered Children are charged at adult rates
Private Safari Guide / Pilot Accommodation	<ul style="list-style-type: none"> \$175 per person per night Standard Guide Room (en suite) \$350 per person per night Premium Guide Room (en suite)

HOT-AIR BALLOON SAFARIS

		STANDARD SEASON	PEAK SEASON
ADULTS		\$470 per passenger	\$490 per passenger
CHILDREN	8-15 yrs	\$300 per passenger	\$300 per passenger
EXCLUSIVE USE	6 seater	\$4 620 per basket	
	16 seater	\$11 200 per basket	

*Please note minimum height requirement 1.2m and regrettably no expectant mothers

SAFARI & PHOTOGRAPHIC SERVICES

Safari Vehicles	<ul style="list-style-type: none"> A maximum of 6 guests will be accommodated on shared safari vehicles Up to 9 guests can be accommodated for larger families and groups
Private Safari Vehicles	<ul style="list-style-type: none"> One private vehicle allocated per 3 tents booked Full day: \$800 Half day: \$400
Privately Guided Photographic Safaris	<ul style="list-style-type: none"> Hosted by specialist photographic guide Bookable for maximum 4 guests at \$600 per day plus an additional \$600* for a private vehicle
Photoshoots	<ul style="list-style-type: none"> Full day on safari: \$1 100* Half day on safari: \$400* 60 minutes: \$125
Camera & Lens Rentals	<ul style="list-style-type: none"> A variety of camera bodies and lenses are available to rent from half-day to multi-day use Camera bodies include Canon 7D Mark II and Nikon D750 & Z7 Mirrorless Camera lenses include 100-400 & 200-500 telephoto, 16-35 wide angle and others Complete setups available from \$100 for a half day, or as separate components
Image Printing	<ul style="list-style-type: none"> Available at the Angama Photographic Studio

*Exclusive-use safari vehicles are required for Privately Guided Photographic Safaris & Photoshoots should one not have already been allocated

WEDDINGS, MAASAI CULTURE & CONSERVATION

Weddings	<ul style="list-style-type: none"> Weddings for parties of up to 60 guests available at Angama Mara For detailed information and pricing please request our wedding menu
Maasai Blessings & Vow Renewals	<ul style="list-style-type: none"> Maasai Blessings and Vow Renewals available from \$30 per guest Maasai wedding attire available, please request further information and pricing
Maasai Village Visit	<ul style="list-style-type: none"> \$20 per person paid directly to the community
Mara Elephant Project	<ul style="list-style-type: none"> Exclusive 2h30 specialist safari with Marc Goss, CEO of Mara Elephant Project Includes helicopter flight to track collared elephants and a visit to MEP headquarters Bookable only in camp and subject to availability Price from \$2 200 for 4 guests
Mara Canine Unit	<ul style="list-style-type: none"> 60-minute experience with the Mara Conservancy Canine Anti-Poaching Unit Group of 6 or less \$250 donation Additional participants (maximum of 12) \$50 per person

ANGAMA SAFARIS

Angama Safaris' in-country team has a strong network of partner properties and can gladly assist with your clients' East Africa travel requirements. The partners we work with share Angama's philosophy of delighting guests through the highest levels of service and a commitment to making a difference. Please note that all rates are subject to change without prior notice, for further information please contact enquiry@angama.com

FLIGHTS

TO / FROM		SCHEDULED		PRIVATE FIXED WING		PRIVATE HELICOPTER	
		STANDARD <i>pp</i>	PEAK <i>pp</i>	CESSNA 208 <i>13 guests</i>	PILATUS PC12 <i>8 guests</i>	R44 <i>2 guests</i>	BELL 407 <i>6 guests</i>
NAIROBI WILSON / ANGAMA MARA	<i>one way</i>	\$233	\$246	\$2 535	\$3 135	\$2 340	\$5 235
	<i>return</i>	\$374	\$395	\$5 070	\$6 270	\$4 680	\$10 470
<i>Flying time each way</i>		<i>60 min</i>		<i>50 min</i>	<i>35 min</i>	<i>80min</i>	<i>70 min</i>
NAIROBI JKIA / ANGAMA MARA	<i>one way</i>	N/A		\$3 435	\$4 105	\$2 590	\$5 460
	<i>return</i>			\$6 870	\$8 210	\$5 180	\$10 930
<i>Flying time each way</i>				<i>55 min</i>	<i>40 min</i>	<i>120 min</i>	<i>90 min</i>
SERENGETI / ANGAMA MARA	<i>one way</i>	\$620	\$620	\$8 710	\$9 925	N/A	
	<i>return</i>	\$1 240	\$1 240	\$17 420	\$19 850		
<i>Travel time each way</i>		<i>3.5 hours</i>		<i>3.5 hours</i>	<i>3 hours</i>		
<i>Routing</i>		<i>via Tarime & Migori</i>		<i>via Kisumu & Musoma</i>			
Scenic Helicopter Flights		Rift Valley scenic helicopter flights from \$1 500 per hour <i>Destinations include Lakes of Victoria, Bogoria & Magadi</i>					

*Please note all flights priced as **from**

SIGNATURE JOURNEYS

	JOURNEY OVERVIEW	PRICED FROM (<i>per guest sharing</i>)
CLASSIC EAST AFRICA	<ul style="list-style-type: none"> 2 nights Ngorongoro Crater 2 nights Serengeti 4 nights Angama Mara 	\$13 500 Incl: local scheduled flights; road transfers; Park, Conservation and Crater Fees
A PRIVATE AFFAIR	<ul style="list-style-type: none"> 3 nights Angama Safari Camp 3 nights Laikipia 4 nights Diani Beach 	\$83 250 (<i>based on 8 guests travelling</i>) Incl: Park and Conservation Fees
OUT OF AFRICA	<ul style="list-style-type: none"> 3 nights Angama Mara 3 nights Segera 	\$13 695 Incl: private charters; Park and Conservation Fees
RIFT VALLEY HELICOPTER SAFARI	<ul style="list-style-type: none"> 3 night scenic flying safari over the Suguta Valley, Lake Turkana, Mount Nyiro & Kisping Valley Overnighting at Lobola Camp, Desert Rose & Kisping Valley 	\$22 950 Incl: local scheduled flights; helicopter flight; road transfers; Park and Conservation Fees <i>12 hours flying time</i>
BEST OF EAST AFRICA	<ul style="list-style-type: none"> 1 night Kigali + half day city tour 3 nights Volcano National Park 3 nights Serengeti 4 nights Angama Mara 	\$22 395 Incl: local scheduled flights; road transfers; gorilla permits; Park and Conservation Fees
GREAT APES	<ul style="list-style-type: none"> 1 night Entebbe 3 nights Bwindi Impenetrable Forest 4 nights Angama Mara 	\$8 915 Incl: local scheduled flights; road transfers; gorilla permits; Park and Conservation Fees
SAFARI & SEYCHELLES	<ul style="list-style-type: none"> 4 nights Angama Mara 4 nights Seychelles private island 	\$11 650 Incl: local scheduled flights; helicopter flight; road transfers; Park and Conservation Fees

NAIROBI SERVICES

		RATE			RATE
Diplomatic Meet & Greet at JKIA		\$75 per person	Giraffe Centre		\$15 per person
Chauffeured Road Transfer	1-2 guests	\$60 per transfer	Karen Blixen Museum	adults	\$15 per person
	3-5 guests	\$120 per transfer		children	\$7.50 per person
Nairobi City Guide	full day	\$275 per vehicle	Kibera Walking Tour		\$39 per person
	half day	\$140 per vehicle	Browns Cheese Farm Tour	tasting	\$14.50 per person
Sheldrick Wildlife Trust	private	\$50 per person		full afternoon	\$40 per person
	public	\$7 per person	Kiambethu Tea Farm Tour		\$35 per person



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