



## Niraamaya Retreats Surya Samudra Kovalam

Set amidst a coconut grove in Kovalam, Niraamaya Surya Samudra is the embodiment of wellness and hospitality. Seamlessly blending regional heritage and culture, it consists of 33 guestrooms and cottages; an award-winning spa, two world-class restaurants and a bar that overlooks the sea.

<b>CONTRACTED RATES FOR 2017-2018</b>					
<b>NIRAAMAYA RETREATS SURYA SAMUDRA, KOVALAM</b>					
Room Category	Rack Rates (CP. Taxes Extra)	Special Rates (CP Taxes Extra)		Rack Rates (CP. Taxes Extra)	Special Rates (CP Taxes Extra)  Peak
		Summer	Winter		
	16 Apr – 15 Apr	16 Apr - 30 Sep	01 Oct - 17 Dec 10 Jan - 15 Apr	18 Dec -09 Jan	18 Dec - 09 Jan*
Rock Garden	30000	6700	16300	35000	24600
Heritage Classic	35000	8000	17600	40000	25700
Heritage Superior	40000	10500	21400	45000	29200
Heritage Premium	50000	11400	22800	55000	31600
Family Villa	60000	16100	32200	65000	35300
Signature Suites: - Banyan Tree Bungalow - Octagon	75000	21900	34100	80000	41000

Note: Room rates below INR 7500 will attract 18% GST and room rates above INR 7500 will attract 28% GST.

### SPECIAL SUMMER OFFER

1 night complimentary\* on CPAI, for every 10 nights sold between 16 April - 30 September.

3 nights complimentary\* on CPAI, for every 20 nights sold between 16 April - 30 September.

\*The above special contracted rates are per room per night, nett, non-commissionable, and exclusive of current applicable taxes. Terms and conditions apply.

EXTRA BED RATES* - KOVALAM						
Period	Dates	Child (0-6 yrs)		Child (6-11 yrs)		Adult (12 yrs <)
		Without Extra Bed	With Extra Bed	Without Extra Bed	With Extra Bed & Breakfast	With Extra Bed & Breakfast
SUMMER	16 Apr - 30 Sep	Complimentary	1700	500	2200	3000
WINTER	01 Oct - 17 Dec 10 Jan – 15 Apr	Complimentary	2600	700	3200	4300
PEAK	18 Dec - 9 Jan	Complimentary	4700	700	5300	7300

\*Rates exclusive of 28% GST.

MEAL SUPPLEMENTS (LUNCH / DINNER) - KOVALAM				
Period	Dates	Child (0-6 yrs)	Child (6-11 yrs)	Adult (12 yrs <)
SUMMER	16 Apr - 30 Sep	Complimentary	700	1200
WINTER	01 Oct - 17 Dec 10 Jan – 15 Apr	Complimentary	1200	1700
PEAK	18 Dec – 9 Jan	NOT APPLICABLE. MEALS TO BE CHARGED ON ACTUALS.		
SPECIAL DINNER (Not Mandatory)				
XMAS EVE	24-Dec	Complimentary	3100	6200
NEW YEAR'S EVE	31-Dec	Complimentary	4100	8100

\*Rates exclusive of 18% GST.

CANCELLATION AND DEPOSIT POLICY		
DATE	DEPOSIT POLICY*	CANCELLATION CUT OFF-DATE
10 <sup>th</sup> January - 15 <sup>th</sup> April	25% of the total amount; as a non-refundable deposit to confirm the booking.	45 days prior to arrival
16 <sup>th</sup> April - 30 <sup>th</sup> September	25% of the total amount; as a deposit to confirm the booking.	21 days prior to the arrival
1 <sup>st</sup> October - 18 <sup>th</sup> December	25% of the total amount; as a non-refundable deposit to confirm the booking.	45 days prior to arrival
18 <sup>th</sup> December - 9 <sup>th</sup> January	100% of the total amount; as a non-refundable deposit to confirm the booking.	Non Amendable and Non Refundable

\*Balance amount will be charged on the cut -off date for your booking, as per the cancellation policy detailed above. A valid credit card is required to guarantee your reservation.

#### Terms and Conditions:

- 1 night complimentary on CPAI, for every 10 nights sold between 16 April - 30 September. The rooms offered on complimentary basis will be the Rock Garden Category rooms.
- 3 nights complimentary on CPAI, for every 20 nights sold between 16 April - 30 September. The complimentary rooms are allocated between Niraamaya Retreat, Kovalam (2 nights) and Niraamaya Retreats, Thekkady (1 night) accordingly.
- Rates for booking a single night during peak dates (18 Dec - 9 Jan: both nights inclusive) will be charged 15% higher than the contracted rates.
- If bookings are made on a guest's itinerary for both the retreats – Kovalam and Thekkady, an additional 5% discount is offered on the contracted rates.
- The complimentary room nights accumulated from the Summer Promotion must be utilized before September 30<sup>th</sup>, '17.